



Corporate Guide of SMC CHINA

公司名称的由来

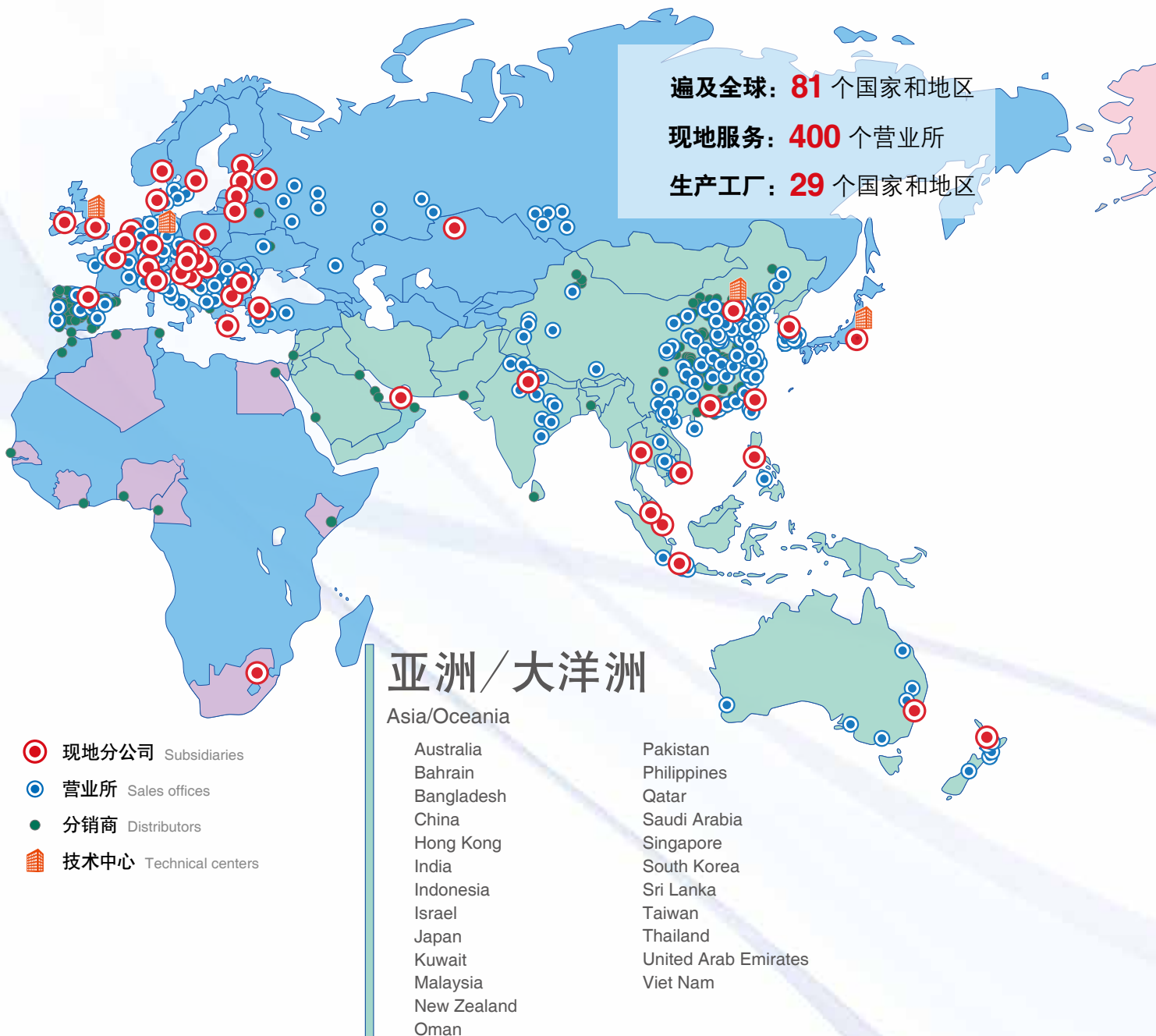
The origin of our company name

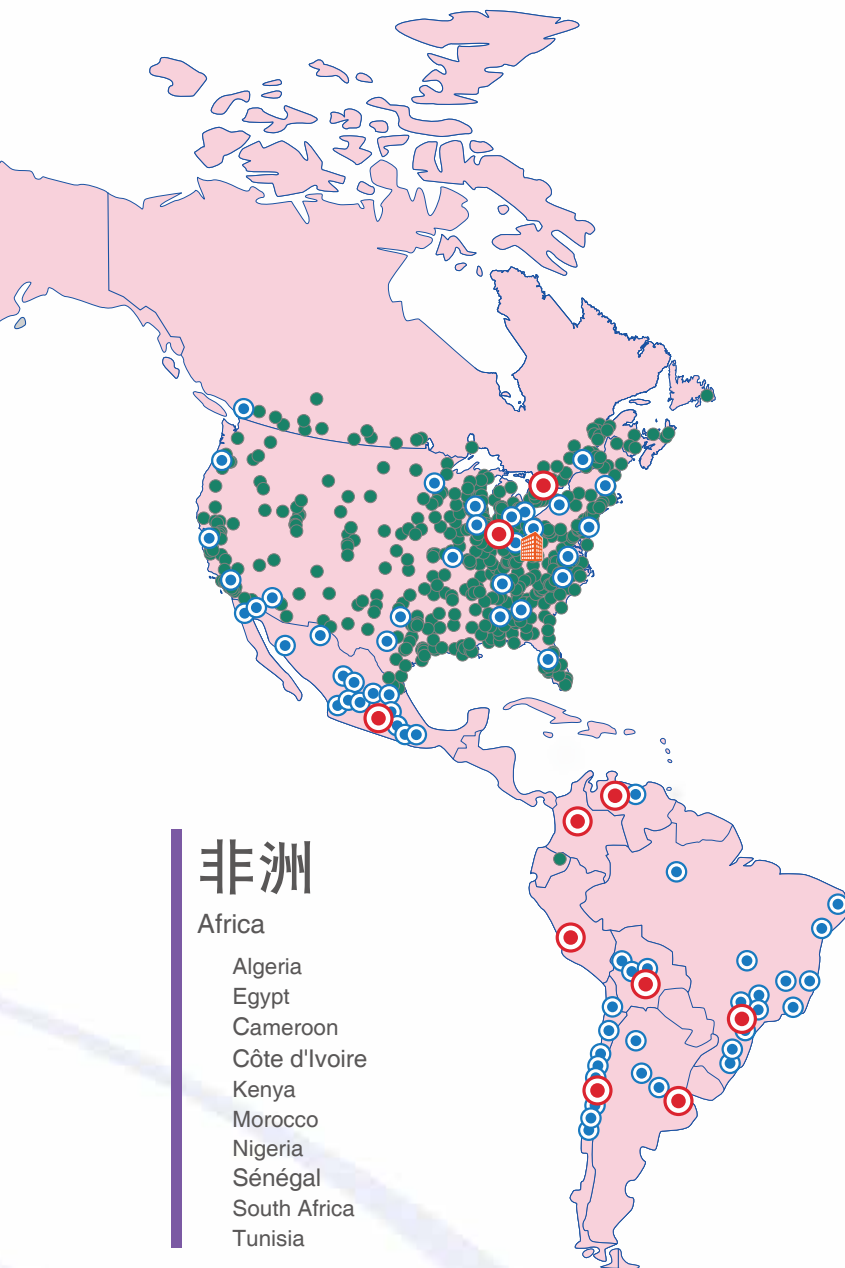
Sintered Metal (烧结金属) Company → SMC

本公司创立之初，主要是以粉末冶金法制造“烧结金属工业过滤器”的滤芯。那时，公司名称为“烧结金属工业株式会社”。随着 SMC 全面进入到气动技术领域，烧结金属过滤器销售比率开始减少，且公司在东京证券交易所上市，为了树立新的企业形象，1986 年 4 月 1 日我们将“SMC”这一已在海外享有盛誉的品牌做为公司全球统一使用的名字。

Sintered Metal Company → SMC

Our company was founded to manufacture the element of sintered metal filters for industry by the method of powder metallurgy. As we entered into the field of pneumatic technology in all round way, our sales of sintered filters decreased and thereafter we went public on the Tokyo Stock Exchange. Our previous name was Shoketsu Kinzoku Kogyo Co. Ltd.. To establish a new corporate image, we renewed our name as “SMC”, a global brand that has been well known since April 1st, 1986.





北美、中美和南美

North, Central and South America

- Argentina
- Bolivia
- Brazil
- Canada
- Chile
- Colombia
- Ecuador
- Mexico
- Peru
- U.S.A.
- Venezuela

欧洲

Europe

- | | |
|--------------------|-------------|
| Austria | Lithuania |
| Belgium | Netherlands |
| Bosnia-Herzegovina | Norway |
| Bulgaria | Poland |
| Croatia | Portugal |
| Czech Republic | Romania |
| Denmark | Russia |
| Estonia | Slovakia |
| Finland | Slovenia |
| France | Spain |
| Germany | Sweden |
| Greece | Switzerland |
| Hungary | Turkey |
| Ireland | Ukraine |
| Italy | U.K. |
| Kazakhstan | |
| Latvia | |

关于SMC中国

About SMC China

公司概况

Corporate Profile

成立日期:

Date of Establishment

1994年9月2日

September 2nd, 1994

投资总额:

Invested capital

480亿日元

48 billion Yen

注册资金:

Registered capital

460亿日元

46 billion Yen

公司性质:

Corporate nature

外商独资

Wholly Foreign-owned

职工人数:

Number of employees

6686人(截止2017年10月)

6686 (By Oct.2017)

营业所 & 驻在所

Sales offices & Residential offices

北京、上海、天津、重庆、郑州、武汉、沈阳等123个

Beijing, Shanghai, Tianjin, Chongqing, Zhengzhou, Wuhan, Shenyang and so on.(123 totally)

工厂

Plant

北京、天津(在建中)、上海、广州

Beijing, Tianjin(under construction), Shanghai, Guangzhou

研发中心

Technical Center

SMC中国技术中心(北京)

CTC (Beijing)

物流中心

Logistics Center

北京、上海、广州

Beijing, Shanghai, Guangzhou

2011-2013年, 连续三年被评为:
福布斯全球最具创新力企业 (TOP 100)

Ranked on the list of The World's Most Innovative Companies by Forbes in three consecutive years (2011-2013)

Forbes | 2013

WORLD'S

MOST

INNOVATIVE
COMPANIES

经营宗旨

Operating Purpose

- 以一流的气动技术为工业自动化技术做出贡献
To contribute to Industrial automation technology by first-class pneumatic technology
- 用温暖的心为员工们的幸福生活做出贡献
To contribute to well-being for all the staffs with warm hearts
- 用宽广的胸怀为社会的繁荣做出贡献
To contribute to social prosperity with broad vision

公司作风

Corporate Style

诚实

Honesty

正直

Integrity

勤奋

Diligence

向上

Initiative



SMC 中国于 1994 年 9 月在首都北京成立，并以北京、上海为起点发展。SMC 中国在北京设有 4 个工厂、1 个技术中心，在上海设有特注品工厂。SMC 中国生产的气缸、电磁阀、F.R.L. 组合元件、冷冻式空气干燥机、接头等，供应着包括中国在内的 81 个国家与地区。SMC 在北京、上海、广州、香港均设有物流中心，可迅速满足客户的需求。

SMC China was established in Beijing on September 1994. We have developed 4 factories and a technical center in Beijing and a factory for special products in Shanghai. Also, we have extended our business from these locations. We produce a large range of products, including cylinders, solenoid valves, F.R.L. components, refrigerated air dryers, fittings, etc., which are provided not only to China domestically, but also to other 81 countries & regions around the world. In addition, four logistics centers are located in Beijing, Shanghai, Guangzhou and Hongkong, by which we can meet customer requirements as soon as possible.



■ 第一工厂/The first factory

占地面积 / Total land area: 19,089m²
 建筑面积 / Total floor area: 14,645m²



■ 第二工厂/The second factory

占地面积 / Total land area: 60,589m²
 建筑面积 / Total floor area: 40,222m²



■ 第三工厂/The third factory

占地面积 / Total land area: 274,579m²
 建筑面积 / Total floor area: 190,000m²



■ 第四工厂/The fourth factory

占地面积 / Total land area: 92,874m²
 建筑面积 / Total floor area: 71,843m²

技术开发体系

SMC 中国技术中心于 2005 年年初在首都北京成立，现有约 120 名知识经验丰富的工程师。他们主要负责前沿技术的开发研究、产品性能的研究、非标品的设计与制造、系统开发设计及 3D CAD 等。

Technology Development System

SMC CTC was founded in Beijing in 2005 and staffed with 120 knowledgeable and experienced engineers. They primarily focus on the research and development of frontier technology and properties of products, design and manufacture of special products, system development, production of 3D CAD files, etc.



营业服务体系

中国大陆及香港地区设有 3 个子公司 (SMC 中国、SMC 广州、SMC 香港)，多达 123 个营业所。为把握客户需求，约有 1,200 名营业员与客户时刻保持紧密联系。他们不仅仅做销售，还会将客户的需求第一时间反馈给开发部门，成为了产品开发的重要一环。

Sales and Service Network

SMC China owns 3 subsidiaries (SMC China, SMC Guangzhou and SMC Hong Kong) and 123 sales offices. We have approximately 1,200 sales staff members who will listen to our customer's needs. They are not just sellers, but middlemen who feed user requirements back immediately to development departments, which is crucial in product innovation and development.

制造供给体系

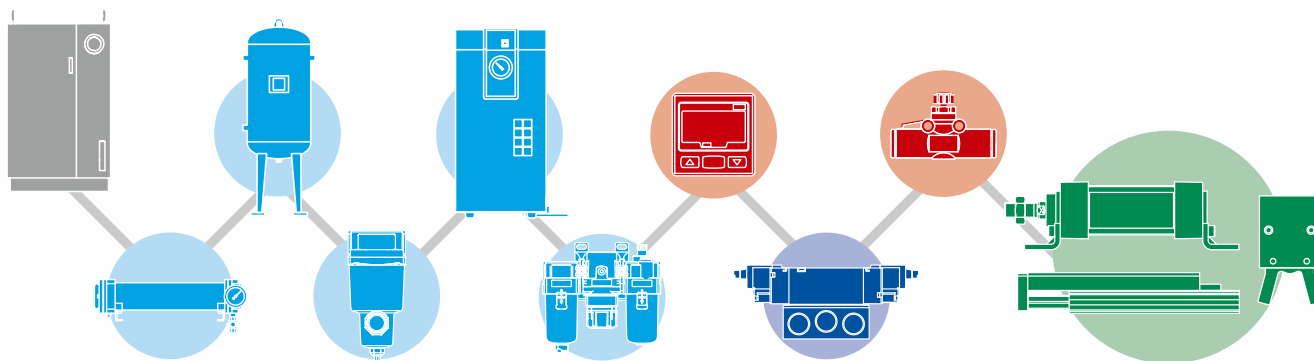
SMC 中国拥有全球规模最为庞大的气动元件生产基地 (在北京有 4 个工厂、在上海、天津、广州、香港各 1 个)，仅 SMC 中国就约有 6293 名中国员工，确保着产品的高品质和短交货期。

Production and Supply System

SMC China has four factories in Beijing, each one in Shanghai & Tianjin & Guangzhou & Hongkong. We employ 6,293 Chinese staffs who are responsible for high quality and short delivery term of our products.

产品体系

Products System



方向控制元件 Directional Control Valves



润滑元件 Lubrication Equipment



气缸 Air Cylinders



管接头&管子 Fittings and Tubing



摆缸/气爪 Rotary Actuators/Air Grippers



驱动控制元件 Flow Control Equipment



真空元件 Vacuum Equipment



消声器/排气洁净器/气枪/压力表 Silencers/Exhaust Cleaners/Blow Guns/Pressure Gauges



压缩空气净化元件 Air Preparation Equipment



传感器 Sensors



模块式F.R.L./压力控制元件 Modular F.R.L./Pressure Control Equipment



其它派生系列 Other Derived Series

- 洁净/低发尘
Clean Series/Low-Particle Generation
- 对应二次电池系列
Series Compatible with Secondary Batteries Series 25A-



12,000种基本型元件

There are 12,000 standard components

多达 700,000 个规格，以适应各类应用。

with 700,000 specifications for various kinds of applications.

流体阀 Process Valves



化学液用阀 / 管接头&管子 / 针阀

Chemical Liquid Valves/Fittings & Tubing/Needle Valves



隔膜泵 Process Pumps

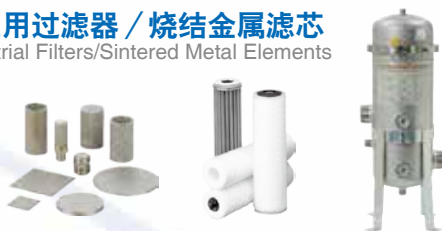


工艺气体用元件 Process Gas Equipment



工业用过滤器 / 烧结金属滤芯

Industrial Filters/Sintered Metal Elements



温控器 Temperature Control Equipment



电动执行器 Electric Actuators



高真空元件 High Vacuum Equipment



液压元件 Hydraulic Equipment



计测用辅助元件

Pneumatic Instrumentation Equipment



除静电元件 Static Neutralization Equipment



行业应用

Applications in different industries

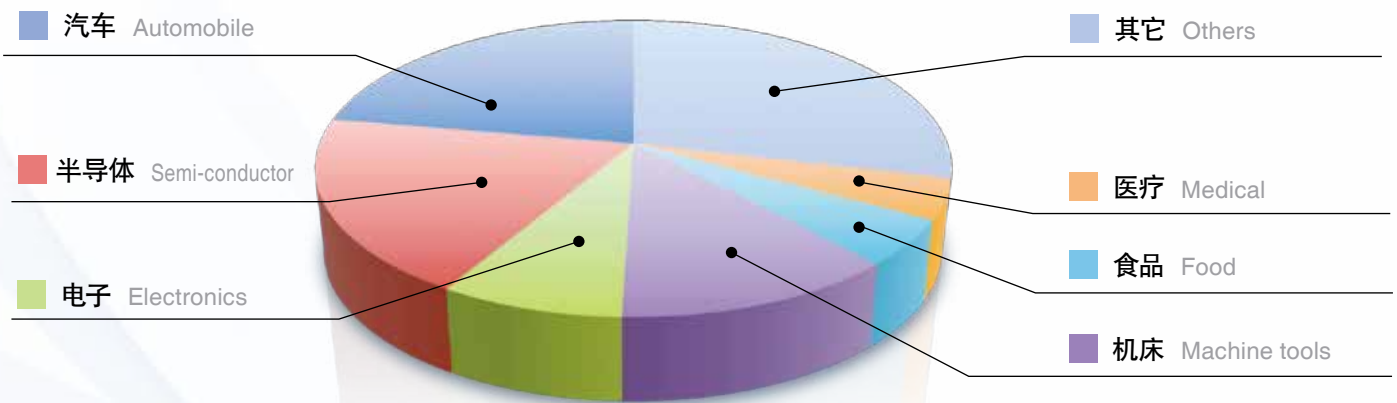
通过气动控制实现工业自动化。气动技术在工业自动化和智能制造发展中大显身手。

Industrial automation will be realized by pneumatic control. Pneumatic technology plays a significant role in the industrial automation and intelligent manufacturing development.

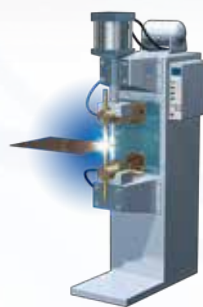
SMC的“气动控制技术”正广泛应用于汽车、半导体、电子、机床、食品、包装、印刷、医疗、制药、纺织等基础工业领域中。通过气动技术与尖端技术的融合，即使是在新一代信息技术、机器人、航空航天、新能源、智能制造等最尖端的产业中，气动技术也有着无限发展的可能。在半导体工程、液晶制造、生物医药、医疗器械等高新技术领域，SMC的产品大显身手，气动技术正在不断扩大新的应用领域。

Pneumatic control technology of SMC has been broadly applied in fundamental industries, including Automobile, Semi-conductor, Electronics, Machine tools, Food, Packaging, Printing, Medical, Pharmaceutical, Textile, etc. Pneumatic control technology is so promising in combining with cutting-edge technology even in frontier industries such as new generation IT, Robot, Aeronautics & Astronautics, New energy & Intelligent Manufacturing. SMC products have been ubiquitously used in high-tech fields, including Semiconductor Engineering, Liquid Crystal Manufacturing, Biological medicine, Medical apparatus, Instruments and so on. Meanwhile, pneumatic technology is continually searched to extend to broader areas.

气动元件在各行业的应用 Applications of pneumatic equipment in different industries



■ 弧焊机
Arc Welding Machine



■ 点焊机
Spot Welding Machine



■ 伺服焊枪
Servo Welding Gun



■ 轮胎搬运机器人
Tire Transfer Robot



■ 轮毂搬运机器人
Wheel Hub Transfer Robot



■ 汽车喷涂机器人
Automobile Spraying Robot



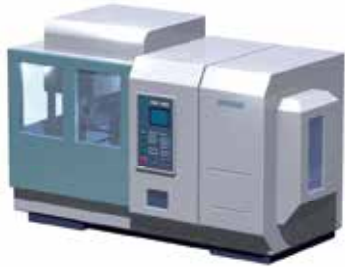
■ IC测试系统
IC Test System



■ 镀膜处理/显影剂
Coater/Developer



■ 电子零件安装设备
Electronic Parts Mounting Equipment



■ 数控加工中心
CNC Machining Center



■ 注塑成型机
Injection Molding Machine



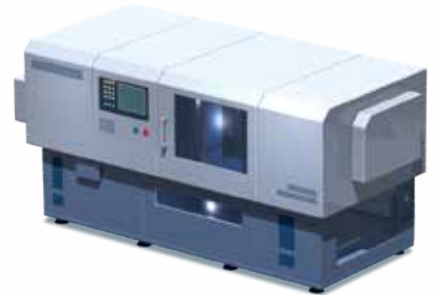
■ 清洗机
Cleaning Machine



■ 机械手
Robot Hand



■ 激光加工机
Laser Processing Machine



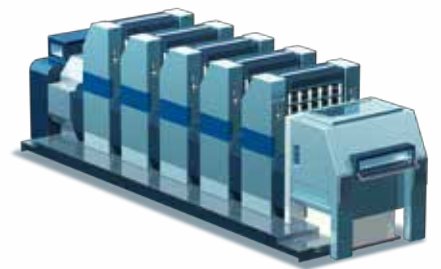
■ 激光焊机
Laser Welding Machine



■ 自动包装机
Automatic Packing Machine



■ 码垛线
Pallet Lines



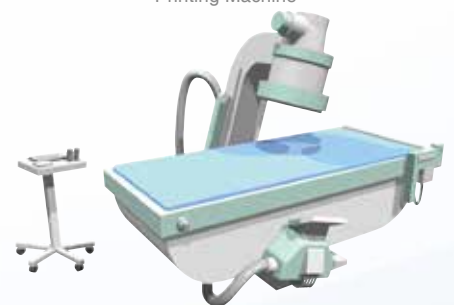
■ 印刷机
Printing Machine



■ 全自动血液分析仪
Automatic Hematology Analyzer



■ MRI核磁共振成像
MRI(nuclear magnetic resonance imaging)



■ X光照相检测仪
X-ray (digital) Instrument

行业特色产品

Special Products in industry

SMC 一直致力于为客户提供全面满足其需求的高品质产品。

我们将自己定位为一家“以客户为中心”的公司，而我们所取得的点滴成绩在很大程度上源于这一准则。无论您需要的是对现有标准品的简易型特注，还是专门为您设计、生产的定制产品，SMC 将伴您走过每一步。

SMC 丰富的产品群使我们具备跨越诸多自动化领域并可向您提供完整、卓越的“气动 & 电动解决方案”的能力。现如今，SMC 公司作为气动元件和电动执行元件的主要供应商，积极开展技术开发与技术集成，使我们成为客户工程部门的有效延伸。



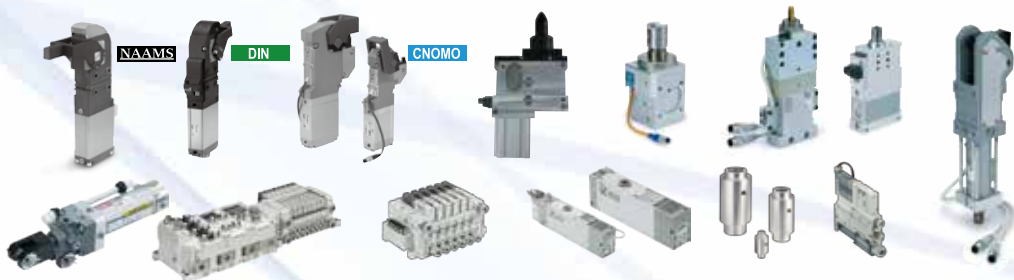
SMC has been striving to provide our customers with products of high quality to meet their needs.

We are considered to be a customer-oriented company and that brings us all the achievement in certain extent. Whenever you need a simple special product or a customized one, you will receive outstanding service from us! Depending on a vast number of products, we are able to enter into different automatic areas and offer sound solutions. Up to now, as a supplier of pneumatics equipments and electric actuators, we have been committed to technological development and integration, which makes us effectively extend and optimize their solutions for engineering departments of our customers.

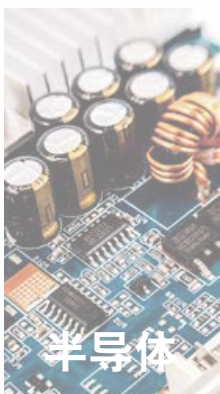
Automobile Industry



CKZT, CKZ3T-X2734, CLK2, MGGM, MHM-X6400, MXS, MWB, MWPU, D-M9*S*PC, D-P3DWA, LEBH-X3, EX245, EX260, EX500, EX600, PCA/EX9, SY, VQC, VP542-X536, VP544-X538, VG342-X87, VHS, AS-R, AS-Q, AS-X737, ASS, ASD, ASP, KQB-X1124, AV, AR-T6, ZH-X185, ZK2, ZL, ISE20, ISE30A, ISE40A, ISE80



Semi-conductor Industry



25A-CJ2, 25A-CM2, 25A-MB, 25A-CQ2, 25A-CQS, 25A-MXS, 25A-MGP, 25A-RSQ, 25A-MHZ, 25A-SY, 25A-AR, 25A-AW, 25A-ZK2, 10-AR, 10-AW, 13-MGP, 22-MGP, IZE, IZF, IZN, IZS41/42, LVD, LVH, LVQ, LVP, LVW, LQ1, LQ3, TL, TD, TH, HRZ, HRW, HRS, HEC, XL, XM, XY, XVD, XGT, SFD, LLB, LE□



SMC在日本、美国、欧洲、中国、德国的技术中心，拥有1,360多名专家级技术开发工程师，可以对客户的需求做出迅捷、高效的响应。

SMC的产品不局限于传统的气动/电动控制领域，还积极深入世界前沿气动/电动技术领域的探索、应用与推广，如：半导体制造行业的非接触式吸盘、汽车制造行业的伺服气缸等。

从量产的“标准品”到全面的“定制开发品”，再到一站式系统解决方案，我们有能力应对最具挑战的应用需求。因此，我们坚定地致力于开发新产品，以满足我们全球客户的需求。

With over 1,360 technical experts and development engineers in our technical centers in Japan, Europe, Germany and China, we can respond quickly and efficiently to our customer needs.

Our products are not only used in conventional fields of pneumatic and electrical control, but are also applied to explore, apply and promote cutting-edge areas worldwide. The examples are on non-contact grippers for semi-conductor industry, servo cylinders for automobile manufacture industry and so on.

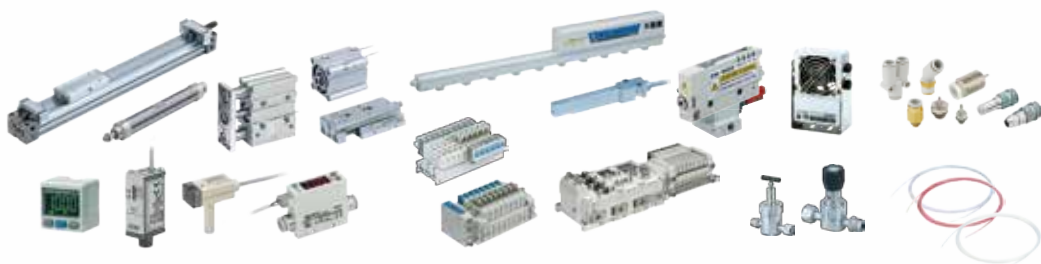
From standard products of mass production and all kinds of made-to-order products to "All in one shop" solution, we are capable to meet every challengeable requirement. Therefore, we are firmly committed to developing new products to satisfy customer needs all over the world.



Food & Packaging



CG5, CJ5, CG1, CQ2, HYB, HYC, HYG, HYQ, MQQ, MQM, MQP, MGP, MY3, MXQ, EX260, EX600, SX10, SY5000-X500, VQZ, VR51, VBA, VFN2120N-X23/-X36, VP542-X536, VP544-X538, VG342-X87, VHS, AV, AC, IZS, IZF, IZN, ISE30A, ISE40A, ISE80, ASS, ASD, AS-R, AS-Q, ASP, PFM, PF3W, VMG, AP



Life Science Industry



IDFA, IDG, IDK, LVM, VDW, VQ, VN, VXB, VXD, VX, S070, SY, V100, PA, PB, PSE, ZSE, PF3W, PVQ, AR, SRP, SRH, IR, IRV, INR, LSP, SFE, LQ1, LQ3, AS, TL, TH, TU, ITV, IZS, IZF, IZN, ZVB, HRS, HEC, HEB, ZF, ZU, ZB, ZK2, CQ2, CJ2, MGP, LE □, XLS



技术 开发

全球技术中心

Global Technical Center

北美、中美&南美
North, Central & South America

亚洲/大洋洲
Asia/Oceania

欧洲/非洲
Europe/Africa



JTC (日本筑波技术中心)

JTC (Japan Technical Center) Japan

筑波技术中心已经扩建成一个新的双塔式建筑,在那里,我们将看到世界各地的技术发展。在研发部有1100多名技术工程师从事产品的研发工作,以满足全球客户的需求。

The JTC has expanded to a new twin-tower building where we will oversee the worldwide technical development. In research & development department, there are more than 1,100 engineers working on product innovation for customer needs worldwide.



UTC (美国技术中心)

UTC (US Technical Center) U.S.A.

同样,为满足北美地区客户的项目需求,SMC在北美成立了UTC (美国技术中心)。约140名技术工程师来对应客户的需求。

Similarly, the UTC has been established to meet the project requirements of customers in North America. The UTC has approximately 140 engineers meet customer requirements.



ETC (欧洲技术中心)

ETC (European Technical Centre) U.K.

欧洲技术中心设立在英国米尔顿凯恩斯郡的工厂。这里集结了来自欧洲各子公司的约60名经验丰富的技术工程师,集中处理来自欧洲各国的技术咨询,使我们能够及时沟通,获取更精准的信息并提高客户满意度。

The ETC is established in SMC U.K. factory at Milton Keynes. Approximately 60 experienced engineers from SMC Europeans subsidiaries are gathered here to cope with technical inquiries from European countries, which enables us to obtain faster communication, more accurate information and high customer satisfaction.



GTC (德国技术中心)

GTC (German Technical Centre) Germany

在欧洲工业中心,德国技术中心集结了约80名经验丰富的工程技术人员进行产品开发,快速对应客户要求,提供技术支持。

In the European industrial center, about 80 employees in GTC are developing products, quickly responding to customer requirements and providing technical service.

Technical Development



CTC (中国技术中心)

CTC (China Technical Center) China

中国技术中心 (北京) 重视产品研发与技术服务, 约120名工程技术人员能够快速对应中国市场各领域的需求及不同客户的要求。

The CTC strengthens product development and technical services. About 120 employees can quickly respond to diverse needs and requirements in Chinese market.

- 前沿气动技术的开发与研究
- 产品性能研究
- 非标品的设计与制造
- 系统开发与设计
- 高级专业技术人员的培养
- 产品3D建模及应用软件开发

- Research & Development of advanced pneumatic technology
- Research on product function
- Design & Production of special products
- Development & Design of system
- Cultivation of senior engineers
- 3D CAD modeling of product and the development of application software



CTC办公场景 CTC office area



特注品设计 Design of special products



特注产品功能检测 Function test of special products



气缸检测 Cylinder test



波形观察实验 Waveform observation



基板部品检测 Test of circuit board



嵌入式程序调试 Embedded program debugging

产·学·研

Industry · University · Research

SMC 中国目前已与中国 14 所知名大学开展合作，并且在哈尔滨工业大学、北京理工大学、清华大学、南京理工大学、上海交通大学设有气动技术中心。SMC 中国以“产·学·研”的理念为基础，为气动技术的革新而不断努力。

Presently, SMC China has cooperated with 14 well-known universities in China. And we have also set up several pneumatics technical centers in Harbin Institute of Technology, Beijing Institute of Technology, Tsinghua University, Nanjing University of Science and Technology, Shanghai Jiao Tong University. Based on the principle of "Industry-University-Research", we have strived to make innovation for pneumatic technology.



SMC 哈尔滨工业大学气动技术中心

SMC Pneumatic technical center in Harbin Institute of Technology

地址：哈尔滨市南岗区西大直街92号哈工大

教授/副教授：5人（其中，博士生导师2人）

博士生：9人

硕士生：14人

Address: No.92.Xi Dazhi Street, Nangang District, Harbin City
Professor / Deputy Professor: 5 (including, 2 doctoral supervisor)
Ph.D. students: 9
Master student: 14



SMC 北京理工大学气动技术中心

SMC Pneumatic technical center in Beijing Institute of Technology

地址：北京市海淀区中关村南大街5号

教授/副教授：4人

硕士生：14人

Address: No.5.South Street, Zhongguancun, Haidian District, Beijing
Professor / Deputy professor: 4
Graduate students: 14



SMC 清华大学气动技术中心

SMC Pneumatic technical center in Tsinghua University.

地址：北京清华大学工程力学系

教授/副教授：4人（其中，博士生导师3人）

博士生：10人

硕士生：4人

Address: Department of Engineering Mechanics, Tsinghua University, Beijing
Professors / Deputy Professors: 4 (including 3 doctoral supervisors)
Ph.D. students : 10
Graduate students: 4



SMC 南京理工大学气动技术中心

SMC Pneumatic technical center in Nanjing Insitute of Technology

地址: 南京市孝陵卫200号南京理工大学主楼229室

教授/副教授: 5人 (其中, 博士生导师1人)

博士生: 7人

硕士生: 23人

Address: Room 229, Main building, Nanjing Institute of Technology,
NO.200, Xiao Lingwei, Nanjing City

Professor / Deputy professor: 5 (including a doctoral supervisor)

Ph.D. students: 7

Graduate students: 23



SMC 上海交通大学气动技术中心

SMC Pneumatic technical center in Shanghai Jiaotong University

地址: 上海市华山路1954号

教授/副教授: 4人 (其中, 博士生导师1人)

博士生: 3人

硕士生: 4人

Address: NO.1954, Huashan Road, Shanghai

Professor / Deputy professor: 4 (including a doctoral supervisor)

Ph.D. students: 3

Graduate students: 4

与SMC合作研究的其它大学:

SMC associates with universities

西安交通大学

Xi'an Jiao tong University

北京航空航天大学

Beihang University

大连海事大学

Dalian Maritime University

天津大学

Tianjin University

武汉理工大学

Wuhan University of Technology

成都电子科技大学

Chengdu University of Electronic Science and Technology

华南理工大学

South China University of Technology

合肥工业大学

Hefei University of Technology

燕山大学

Yanshan University



SMC清华大学气动技术中心20周年纪念会
暨SMC中国大学技术中心学术交流会 (2013年9月28日)

20th Anniversary of SMC Technical Center in Tsinghua University & Academic Exchange among
SMC Technical Centers in China (September 28th, 2013)



SMC赞助北京理工大学赛车队, 获得全国比赛优异成绩。(2013年)

SMC sponsored the team of Beijing Institute of Technology and they achieved excellent
rewards in national competitions.(2013)

生产体系

Production System



模具维保
Die Maintenance



F.R.L. 组装
Assembly of F.R.L.

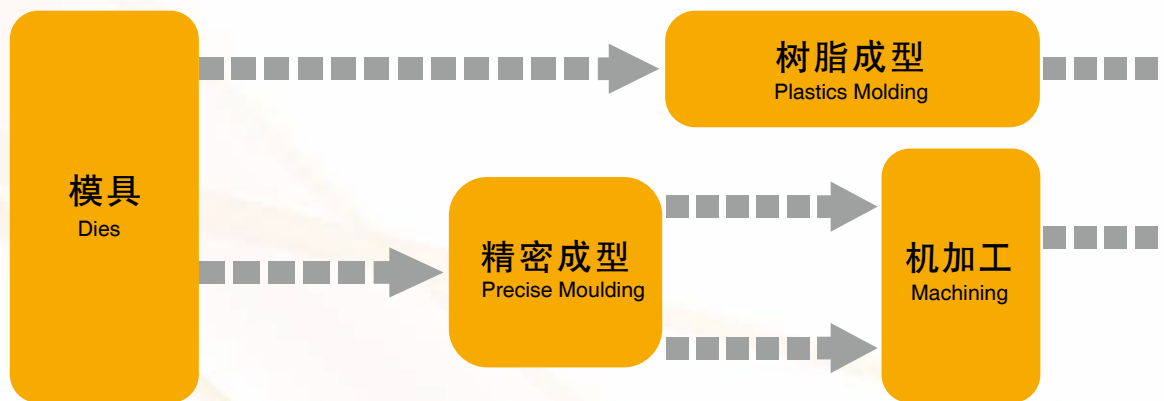


注塑成型
Injection molding



机加工
Machinery Line

SMC一体化生产系统 SMC's Integrated Production System



冲压成型
Impact Molding



冲压
Punching Press

SMC独有的生产系统实现高品质和短交货期

The high quality and a short delivery term are realized by SMC unique production system.

SMC产品体现了产品多样化的市场趋势,能够为客户提供12,000种基本型产品以及超过700,000种扩展品。SMC有一体化生产系统,包括精密成型、加工、表面处理、涂装、组装和检测,所有生产流程均在SMC工厂内完成,旨在为客户提供高质量及短交货期的产品。此外,我们使用独有的生产控制系统,在该系统中,所有的生产操作指令根据接收的订单信息自动进行。由此,SMC实现更短的交货期。

SMC products reveal a market trend of diversification by a vast array of 12,000 basic models and over 700,000 variations. There is an integrated production system that includes precise moulding, machining, surface treatment, coating, assembly and inspection, which are completed in our factories in order to supply our customers with products of high quality and short delivery term. Furthermore, we use a unique production control system in which instructions of production operations are performed automatically based on the information of orders received. As a result, SMC has achieved shortened delivery term.



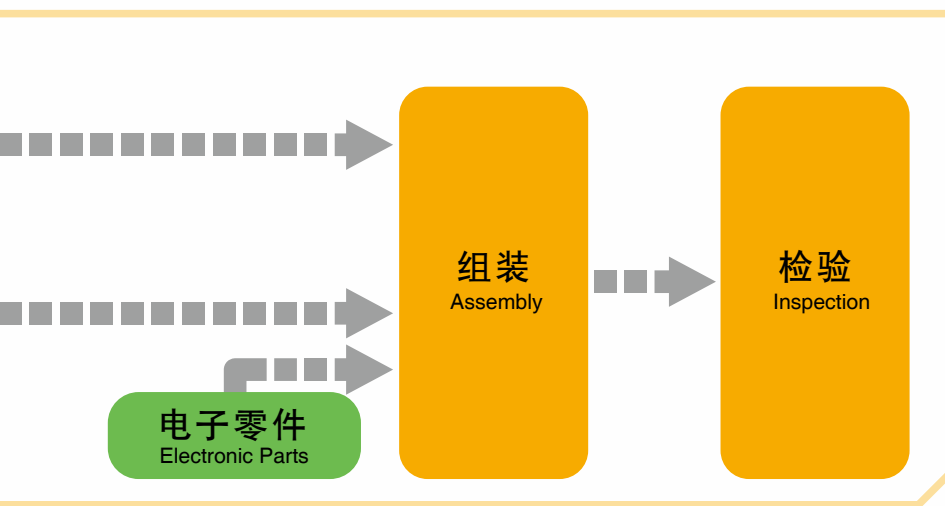
机加工
Machinery Line



阀体机加工
Valve Body Machining



线圈缠绕
Coil Winding



中国工厂主要生产产品 Main products

25A-, AC-A, AC-B, AF-A, AFD-A, AFM-A, AL-A, AR-A, ARG, AW-A, AW-B, AWG, AWM, AWD, C55, C75, C85, C96, CA2-Z, CG1-Z, CG3, CG5, CJ2, CJ2-Z, CK1, CLM2, CLS, CNS, CS1, CS2, CM2-Z, CM2W-Z, CM3, CNA2, CNG, CPA2, CQ2-Z, CQM, CQS, CU, CUJ, CXS, CY1L, CY1S, CY3B, CY3R, CY3RG, DE, DH, DM, DL, DT, ECQ2, H, IDF, IDU, JCQ, JCM, JMB, JMGP, KK, KB, KC, KDM, KE, KF, KM, KN, KRM, KS, KV, KW, KX, L, MB-Z, MBB, MNB, MB1-Z, MGC, MGG, MGP-Z, MGPA, MGQ, MU-Z, MY1B, MY1C, MY1M, MY3A, MY3B, NCA1, NCG, NCJ, NCM, NCQ2, NCQ8, SY3000 - 7000, VBAT, VHS, ZX1



电子基板的实装
Electronic Substrate Mounting



自动组装机
Automatic Assembly Equipment



温控器 组装·检查
Temperature Control Equipment
Assembly/Inspection

生产基地

Production Base

通过全球化的生产体系，向全世界稳定供给产品！

A global production network supports a stable & continuous supply of high quality products throughout the world.

SMC通过位于日本草加、筑波、釜石、远野、矢祭等5大生产基地，以及中国等海外生产基地，向国际市场提供SMC产品。此外，为了快速满足当地市场的需求，灵活对应客户的不同要求，SMC在世界各地建立了海外现地工厂。

We delivers our products to the world market from 5 production bases in Japan, including Soka, Tsukuba, Kamaishi, Tohno, Ya-matsuri, as well as production bases in China and so on. Additionally, in order to respond quickly and increase flexibility to the demands of the local market, overseas production facilities have been established around the world.



1 日本生产基地 / Production Bases (Japan)



■ 草加地区/Soka Area

占地面积/Total land area: 31,757m²
建筑面积/Total floor area: 47,920m²



■ 筑波地区/Tsukuba Factory

占地面积/Total land area: 171,939m²
建筑面积/Total floor area: 79,884m²



■ 釜石地区/Kamaishi Area

占地面积/Total land area: 86,196m²
建筑面积/Total floor area: 52,396m²



■ 远野工场/Tohno Factory

占地面积/Total land area: 78,845m²
建筑面积/Total floor area: 28,536m²



■ 矢祭工场/Yamatsuri Area

占地面积/Total land area: 315,761m²
建筑面积/Total floor area: 44,362m²



■ 物流中心/Logistics Center

占地面积/Total land area: 32,207m²
建筑面积/Total floor area: 19,514m²

2 中国生产基地 / Key Production Bases (China)



■ 北京第一工厂/The first factory
 占地面积/Total land area: 19,089m²
 建筑面积/Total floor area: 14,645m²



■ 北京第二工厂/The second factory
 占地面积/Total land area: 60,589m²
 建筑面积/Total floor area: 40,222m²



■ 北京第三工厂/The third factory
 占地面积/Total land area: 274,579m²
 建筑面积/Total floor area: 190,000m²



■ 北京第四工厂/The fourth factory
 占地面积/Total land area: 92,874m²
 建筑面积/Total floor area: 71,843m²



■ 上海工厂/Shanghai factory
 占地面积/Total land area: 18,140m²
 建筑面积/Total floor area: 16,173m²



■ 天津工厂(在建中)/Tianjin factory (Under construction)
 占地面积/Total land area: 373,000m²
 建筑面积/Total floor area: 300,000m²

3 日本以外现地工厂 / Local Production Facilities Worldwide



■ 美国/U.S.A.



■ 巴西/Brazil



■ 墨西哥/Mexico

■ 智利/Chile
 ■ 阿根廷/Argentina
 ■ 玻利维亚/Bolivia



■ 德国/Germany



■ 英国/U.K.



■ 意大利/Italy

■ 瑞士/Switzerland
 ■ 奥地利/Austria
 ■ 瑞典/Sweden
 ■ 法国/France
 ■ 西班牙/Spain
 ■ 土耳其/Turkey
 ■ 南非/South Africa



■ 俄罗斯/Russia



■ 捷克/Czech Republic



■ 印度/India

■ 马来西亚/Malaysia
 ■ 新西兰/New Zealand
 ■ 香港/Hong Kong
 ■ 广州/Guangzhou
 ■ 台湾/Taiwan
 ■ 泰国/Thailand



■ 澳大利亚/Australia



■ 韩国/South Korea



■ 新加坡/Singapore

中国物流中心

China Logistics Center

目前，SMC分别在中国的北京、上海、广州、香港等地设有物流中心，多达36,000种规格产品。充足的在库，可向大部分地区提供迅速、可靠的供应。

At present, there are four logistics centers in Chinese Beijing, Shanghai, Guangzhou, Hongkong and so on, with 36,000 kinds of specifications in inventory. And those products can be provided to broad areas rapidly and reliably.

- **短交货期的供应体制** (大规模生产基地+充足的在库)

Supply system of short delivery term
(Large-scale production base + sufficient inventory)

- **运输交货时间**

结合各国各地区的不同条件，极力满足客户的需求。

Transportation and Delivery time
Based on different conditions of various regions, we endeavor to meet our customer demand.

- **现地对应率**

85%(项目)、短交货期:1日~1周内

Local Response Rate:
85% (project), short delivery time: 1 day ~ 1 week



4大物流基地 在库产品丰富,可大范围、迅速供货。

4 Logistics bases

A wide range of products in stock can be delivered to extended areas.



遍及全球的高质量产品

Reliable products of high quality in the global market

为了使全球客户更加信赖SMC产品，更有信心使用SMC产品，我们已获得国际标准“ISO9001”和“ISO14001”的认证，并创建了一个完整的质量保证和环境控制的体系。SMC产品努力满足客户的期望，同时兼顾公司对社会的贡献。

To enable our customers throughout the world to use our products with even greater confidence, SMC has obtained the certification of international standards "ISO9001" and "ISO14001", and has created a complete system of quality assurance and environmental control. We have been striving to meet our customers' expectations and meanwhile take into consideration our contribution to society.

质量管理体系 Quality Management System

ISO9001

这是一个质量控制和质量保证的国际标准。SMC在日本和海外获得了大量的认证，为我们在世界各地的客户提供保证。

This is an international standard of quality control and quality assurance. SMC has obtained a large number of certifications in Japan and other countries, which provides a guarantee to our customers throughout the world.



SMC以“顾客至上、质量第一”作为我们的宗旨，通过集结全体员工的智慧，不断进取，为世界发展做出贡献。SMC质量方针：**顾客第一、源头控制、全员参与、计划主导**

SMC highlights the tenet of "customer supremacy and quality first". By making full use of staff intelligence, we have made continuous progress and constantly contribute to the development of the world. SMC quality guideline: customer first, source control, full participation and plan-oriented.

环境管理体系 Environmental Management System

ISO14001

这是与环境管理体系和环境检测有关的国际标准。在促进环保自动化技术的同时，SMC也在努力保护环境。

This is an international standard related to environmental management systems and environmental inspections. SMC is making great efforts to preserve the environment while promoting automation technology for environment protection.



公司历程

Corporate History

1959	● 于东京都千代田区成立烧结金属工业株式会社 Established as Shoketsu Kinzoku Kogyo Co.,Ltd. In Tokyo,Chiyoda-ku
1986	● 社名改为：SMC株式会社 Company renamed as SMC Corporation
1987	● 于东京证券交易所第二部上市 Stock listed in the second section of the Tokyo Stock Exchange
1989	● 于东京证券交易所第一部上市 Stock listed in the first section of the Tokyo Stock Exchange

SMC在中国的事业发展历程

The Development History of SMC in China

1993	● 哈尔滨工业大学气动技术中心成立 / 北京理工大学气动技术中心成立 Established Pneumatic Technical Center of Harbin Institute of Technology / Beijing Institute of Technology
1994	● 1994年9月2日SMC（中国）有限公司成立 / 清华大学气动技术中心成立 SMC(China)Co.,Ltd. was established on Sep.2,1994 / Established Pneumatic Technical Center of Tsinghua University
1995	● 北京第一工厂奠基 Breaking Groud Ceremony of the Beijing 1st plant
1996	● 北京第二工厂奠基 / 中国工厂生产出第一支气缸 / 公司被批准为保税仓库 Breaking Groud Ceremony of the Beijing 2nd plant / the first cylinder was produced / Approved as Bonded Plant
1997	● 北京第一、二工厂竣工并开始正式生产 / SMC国际会议在北京召开 Completion of the Beijing 1st and 2nd plant building / Beijing Plant started formal production / SMC International Meeting held in Beijing
1998	● “SMC中国”被评为“北京市外商投资高新技术企业” Rewarded as one of the first batch of “the Foreign Invested High-New Technology Enterprises of Beijing”
1999	● “SMC中国”被评为“全国外商投资双优企业” / 通过ISO9002质量体系认证 Rewarded as “the National Foreign Invested Double-Excellent Enterprise” / Obtained ISO9002 Quality System Certificate
2000	● 南京理工大学气动技术中心成立 / 注册成立SMC（北京）制造有限公司（北京第三工厂） Established Pneumatic Technical Center of Nanjing Institute of Technology / Registered to establish SMC(Beijing)Manufacturing Co.,Ltd.
2001	● 获得北京国际经贸合作奖 / 北京第三工厂奠基 / 通过 ISO9001、ISO14001 认证 Rewarded as “the International Economy & Trade Cooperation Prize” / Breaking Groud Ceremony of the Beijing 3rd plant Obtained the Certificate of ISO9001 Quality Assurance System and ISO14001 Environment Management System
2002	● 上海交通大学气动技术中心成立 / 上海分公司成立 / “SMC中国”被评为“北京工业系统出口50强” Established Pneumatic Technical Center of Shanghai Jiaotong University / Established SMC Shanghai Branch Rewarded as one of “the Top 50 Beijing Industrial Exporting Enterprises”
2003	● “SMC中国”获得“北京国际经贸合作奖” / 被评为“BDA五大出口企业”、“BDA五大实际投资外商企业” Rewarded as “the International Economy & Trade Cooperation Prize” and “one of 5 main foreign invested export enterprises in Beijing Economic and Technological Development Area”
2004	● SMC中国技术中心奠基 / “SMC中国”被评为“2004年度中国机械500强企业”（列第333名） Breaking Groud Ceremony of the SMC China Technical Center / Ranked 333rd on the list of “the 2004 Top 500 Chinese Mechanic Enterprises”
2005	● 上海分公司运营中心奠基 / 北京第四工厂奠基 / “SMC中国”被评为“2005年度中国机械500强企业”（跃居第234名） Breaking Groud Ceremony of the Shanghai Branch / Breaking Groud Ceremony of the Beijing 4th plant Ranked 234th on the list of “the 2005 Top 500 Chinese Mechanic Enterprises”
2006	● “SMC中国”被评为“2006年度中国机械500强企业”（跃居第228名） 据《日本经济新闻》发表的统计报告，SMC被评为“2005年度日本最佳企业300强”（第35位） Ranked 228th on the list of “the 2006 Top 500 Chinese Mechanic Enterprises” Ranked 35th in the Best 300 Japanese Enterprises of 2005 according to a statistic published in “Japanese Economic News”
2007	● “SMC中国”被评为“2007年度中国机械500强企业”（跃居第223名） Ranked 223rd on the list of “the 2007 Top 500 Chinese Mechanic Enterprises”
2008	● “SMC中国”被评为“2008年度中国机械500强企业”（跃居第216名） “SMC Corporation”被评为“2008年度世界机械500强企业”（跃居第409名） Ranked 216th on the list of “the 2008 Top 500 Chinese Mechanic Enterprises” Ranked 409th on the list of “the 2008 Top 500 World Mechanic Enterprises”
2009	● “SMC中国”被评为“2009年度中国机械500强企业”（跃居第219名） Ranked 219th on the list of “the 2009 Top 500 Chinese Mechanic Enterprises”
2011	● SMC被国家工商总局认定为“中国驰名商标” The trademark of the SMC Corporation. SMC was assessed as a Famous Trademark in China by the Trademark Office under the State Administration for Industry and Commerce.
2012	● SMC中国被评为“2012年度中国机械500强企业”（跃居第184名） Ranked 184th on the list of “the 2012 TOP 500 Chinese Mechanic Enterprises”
2013	● SMC（北京）制造有限公司被北京市地方税务局评为“纳税信用 A 级企业” SMC (Beijing) Manufacturing Co., Ltd. was awarded “Grade A Taxpayer For Tax-paying Credit” by Beijing Local Taxation Bureau
2014	● SMC（北京）制造有限公司被国家质量监督检验检疫总局评为“中国质量诚信企业” SMC (Beijing) Manufacturing Co., Ltd was rated as “China Quality Guarantee and Credible Enterprise” by General Administration of Quality Supervision, Inspection and Quarantine of the PRC
2015	● SMC 中国被国家海关总署评为中国首批 AEO 认证企业” SMC (China) was selected into the first batch of AEO Certified Enterprises by the General Administration of Customs of China

技术培训

Technical Training

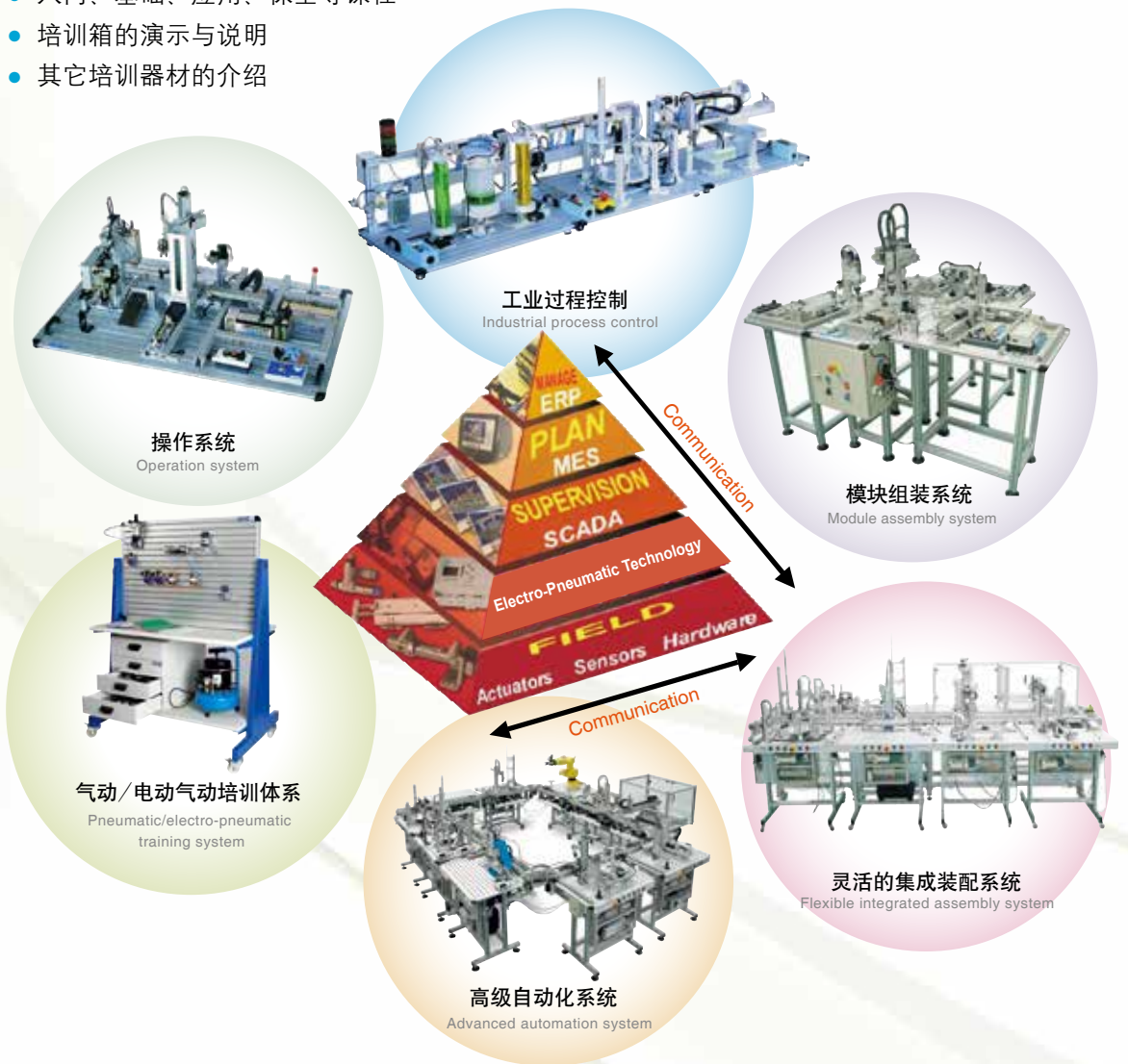
SMC 技术培训项目是 SMC 的核心组成部分，为工业应用需求提供适当的培训是 SMC 一项明确的责任。为此，我们在工业与教育领域组建了具有丰富知识的团队，不断探索工业领域的培训需求，以便为每个客户提供定制的解决方案。

The technical training program plays a significant role in SMC. And it is one of specific responsibilities to provide appropriate trainings for meeting industrial demands. Therefore a knowledgeable team has been formed, with rich experience in both the industrial and educational sectors, continuously investigating the training demands of the industry in order to offer a specialized SOLUTION to each customer.



培训解决方案，以满足行业的需求 Training on solutions to meet industrial demands

- 入门、基础、应用、保全等课程
- 培训箱的演示与说明
- 其它培训器材的介绍



产品解剖件 Products Cutaway



动态演示 Dynamic presentation



综合气动应用训练教程(PT) Pneumatic Technology Courses (PT)

- | | |
|------------|--|
| • 气源处理 | · Air Preparation |
| • 气动元件基本原理 | · Fundamentals of Pneumatic Equipments |
| • 气动符号 | · Pneumatic Symbols |
| • 基本回路设计 | · Basic Pneumatic Circuit Design |
| • 真空系统 | · Vacuum System |
| • 工厂节能系统 | · Factory Energy Saving System |
| • 线路接驳实习等 | · Wiring Operation |

电控产品技术训练课程(EPT) Electro-Pneumatic Technology Courses (EPT)

- | | |
|-------------|---|
| • 气-电控制技术课程 | · Technology of Electro-pneumatic Control |
| • 传感技术 | · Sensor Technology |
| • 步进、伺服马达控制 | · Step & Servo Motor Control |
| • 工业总线等 | · Fieldbus System |



选型软件 Model Selection Software



温控服务中心

Chiller Services Center

为对应在 IC • FPD 的制造工艺里使用的 CHILLER 的维护为目的, 在上海、北京以及广州设立了专门的服务支持中心, 有专职的技术人员进行 **7天 24** 小时的全天候服务对应。

To maintain the CHILLER used in the manufacturing process of IC • FPD, specialized maintenance centers have been set up in Shanghai, Beijing and Guangzhou, where the qualified technical engineers will provide 24-hour & 7-working day service.



客户至上
专业 · 高效

售后服务 After-sale Service



全天候服务;
7-day & 24-hour service;



无偿试用;
Free Trial services;



技术支持;
Technical support;



定期点检;
Regular inspection;



备机服务;
Standby machine services;



充足备库;
Abundant local inventory;



专业维保;
Professional maintenance;



免费培训;
Free training;

北京·
温控中心

卫征 18610109238



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- 010-67885566-11610
- 负责人-卫征
- 维护工程师-鲁元昆
- bjchiller@smc.com.cn



上海·
温控中心

王迪 18521798256



- 上海闵行紫竹科学园区紫月路363号
- 021-34290880-81145
- 负责人-王迪
- 维护工程师-陆惠峰
- chillercn@smc.com.cn



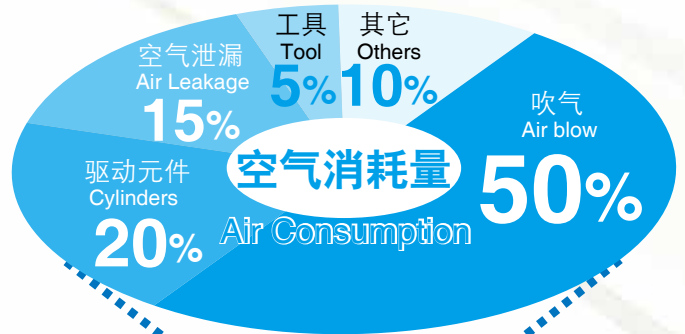
节能服务中心

Energy Saving Services Center

帮助您

更全面、更高效的实现节能

2008年1月，SMC中国成立“气动节能服务中心”。该中心面向FA（工厂自动化），致力于研究与推广气动节能技术，并面向中国企业推进、普及绿色工业自动化技术。洞悉客户需求，确保中心的研究和创新成果快速产业化，服务于市场，普及于市场，并推动气动系统现有布局合理化等技术变革。该中心现阶段正帮助国内企业用户进行能耗合理化诊断，并进而制定行之有效的节能措施，致力于削减全国气动系统每年高达1800亿度的耗电量。



工厂空气的消耗量

Air consumption in factory

服务

- 节能方案 Energy Saving Solutions
- 节能培训 Energy Saving Training
- 泄漏检测 Leak Testion



节能的思路

How to save energy



- 1 喷嘴吹气 (Air blow of nozzle)
- 2 高效喷枪 (Blow gun of high efficiency)
- 3 空气净化 / 泄漏 (Air preparation / Leakage)
- 4 驱动元件 (Driving equipment)
- 5 管路的低压化 (Low pressure of line)
- 6 低功耗 (Low power consumption)
- 7 可视化管理 (Visual management)

落实 环保法规
Implementation of environmental laws & regulations

降低 运营成本
Reduction of running cost

减少 排放CO₂
Reduction of CO₂

中国营业服务体系

Sales & Communication Network in China

为了能给用户提供更专业、高效的服务和技术支持，SMC（中国）有限公司已根据市场发展的需要，陆续在全国主要城市建立近123个营业分支机构，从而密切与用户之间的联系，更好地支持我们的客户。

我们相信，通过SMC完善的营业服务体系，我们有能力为中国及世界各地的用户提供高质量的服务。

123 sales offices have been established in major cities in China on the basis of market requirement, so as to directly supply professional and high efficient services and technical supports to customers, which enormously enhance the relationship with our customers and further support our customers.

We believe that we are able to supply high-quality service to customers at home and abroad by the optimized service network.

北京市/Beijing

北京营业所/ Beijing Sales Office

地址：北京亦庄经济技术开发区建安街17号
电话：(010)67885566-44231/44232
邮箱：smccnbj@smc.com.cn
(辖区：亦庄、朝阳区、大兴东、通州西)

顺义营业所/ Shunyi Sales Office

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电话：(010)81494949
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(辖区：顺义、怀柔、密云、平谷、内蒙古)

海淀营业所/ Haidian Sales Office

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(辖区：海淀、朝阳、东城、西城、昌平、张家口)

北京市/Beijing

京西营业所/ Jingxi Sales Office

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邮箱：smccnbjx@smc.com.cn
(辖区：大兴除亦庄外、房山、石景山、丰台、固安)

西上海营业所/ Xi shanghai Sales Office

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邮箱：smccnsh@smc.com.cn
(辖区：松江区)

青浦驻在所/ Qingpu Sales Office

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电话：(021)39801261
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(辖区：青浦区)

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奉贤驻在所/ Fengxian Sales Office

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邮箱：smccnfgx@smc.com.cn
(辖区：奉贤区、金山区)

浦东营业所/ Pudong Sales Office

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邮箱：smccnpsd@smc.com.cn
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沪北营业所/ Hubei Sales Office

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电话：(021)66790571/72/73
邮箱：smccnhub@smc.com.cn
(辖区：宝山区、闸北区、杨浦区、静安区、虹口区、黄浦区、崇明区)

周浦驻在所/ Zhoupu Sales Office

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电话：(021)50881951/52/53
邮箱：smccnzhp@smc.com.cn
(辖区：原南汇区)

天津市/Tianjin

天津营业所/ Tianjin Sales Office

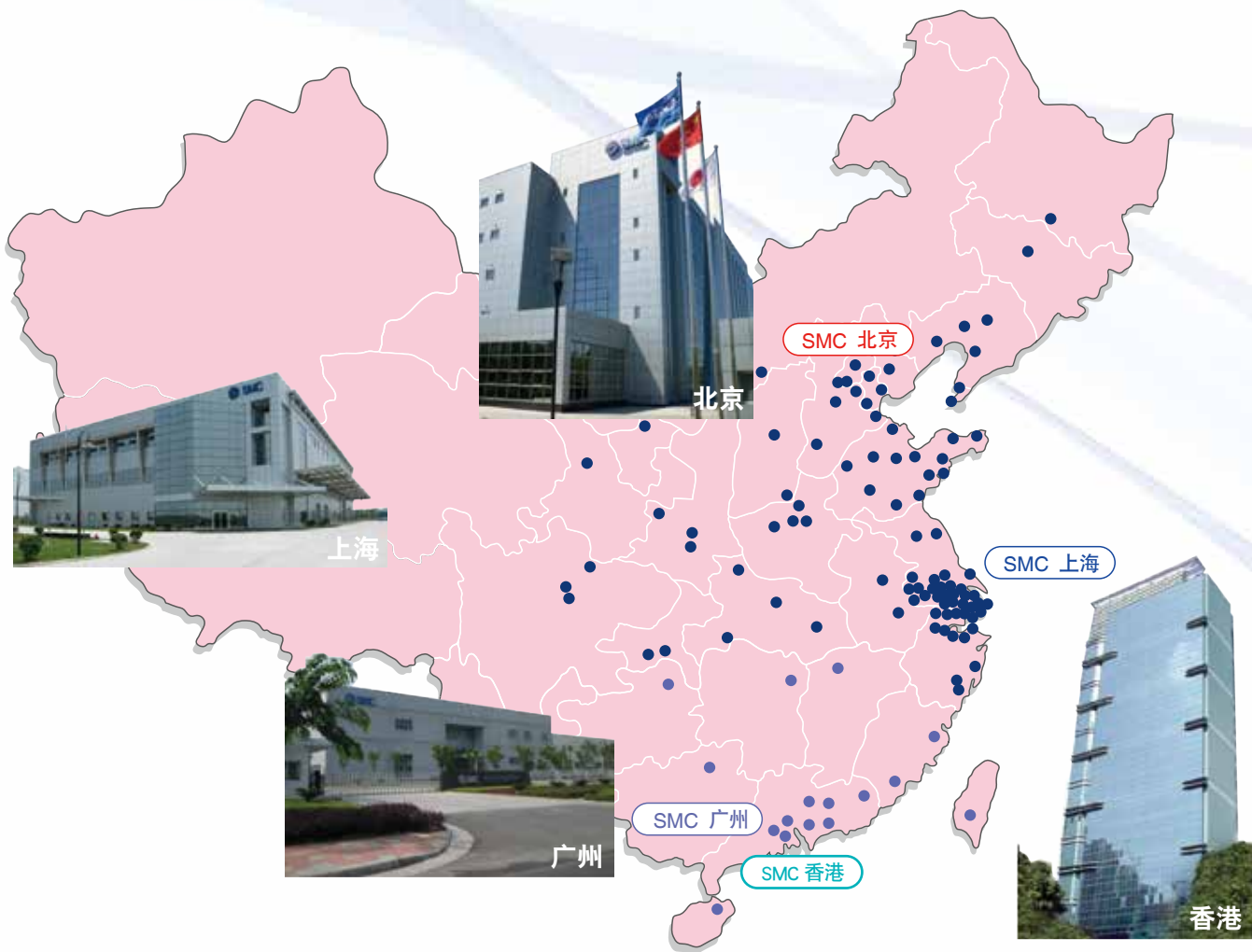
地址：天津市西青区中北镇星光路80号天津节能大厦23层A-E
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邮箱：smccntj@smc.com.cn

塘沽营业所/ Tanggu Sales Office

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津东驻在所/ Jindong Sales Office

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重庆市/Chongqing

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安徽省/Anhui

合肥营业所/ Hefei Sales Office

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甘肃省/Gansu

兰州驻在所/ Lanzhou Sales Office

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富士康驻在所/ Foxconn Sales Office

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十堰营业所 /

Shiyan Sales Office

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江苏省/Jiangsu

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淮安驻在所 /

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电话：(0514)87955172
邮箱：smccnyz@smc.com.cn

无锡营业所 /

Wuxi Sales Office

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邮箱：smccnwx@smc.com.cn

无锡东营业所 /

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南通营业所 /

Nantong Sales Office

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盐城驻在所 /

Yancheng Sales Office

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邮箱：smccnych@smc.com.cn

苏州营业所 /

Suzhou Sales Office

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电话：(0512)68669591/68667734
邮箱：smccnsz@smc.com.cn

苏州东营业所 /

Suzhoudong Sales Office

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昆山营业所 /

Kunshan Sales Office

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太仓驻在所 /

Taicang Sales Office

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辽宁省/Liaoning

大连营业所 /

Dalian Sales Office

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旅顺营业所 /

Lvshun Sales Office

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邮箱：smccnlvs@smc.com.cn

铁西驻在所 /

Tiexi Sales Office

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营口派驻所 /

Yingkou Sales Office

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黑龙江省/Heilongjiang

哈尔滨营业所 /

Harbin Sales Office

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宁南营业所 /

Ningnan Sales Office

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常州营业所 /

Changzhou Sales Office

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吴江营业所 /

Wujiang Sales Office

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常熟营业所 /

Changshu Sales Office

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吉林省/Jilin

长春营业所 /

Changchun Sales Office

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与卫星路交汇万旌国际1206室
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宁夏回族自治区/Ningxia**银川营业所 /
Yinchuan Sales Office**

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内蒙古自治区/Neimenggu**包头派出所 /
Baotou Sales Office**

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陕西省/Shaanxi**西安营业所 /
Xi'an Sales Office**

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陕西省/Shaanxi**西安东驻在所 /
Xi'andong Sales Office**

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**宝鸡驻在所 /
Baoji Sales Office**

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山西省/Shanxi**太原营业所 /
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**晋城派出所 /
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山东省/Shandong**济南营业所 /
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**淄博驻在所 /
Zibo Sales Office**

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**日照驻在所 /
Rizhao Sales Office**

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Yantai Sales Office**

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Weihai Sales Office**

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